

## CONTRACT



**ETHI**  
**800 Ohio Street**  
**Terre Haute, IN 47807**  
**(812) 232-9481**

And:

**Buying Time**  
**650 Massachusetts Avenue NW**  
**Suite 210**  
**Washington, DC 20001-3796**  
**USA**

<u>Contract / Revision</u> 919750 /		<u>Alt Order #</u> 25268131
<u>Product</u> Political		
<u>Contract Dates</u> 11/01/16 - 11/07/16		<u>Estimate #</u> 4860
<u>Advertiser</u> POL/Bayh US Senate IN (D)		<u>Original Date / Revision</u> 11/03/16 / 11/03/16
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> ETHI	<u>Account Executive</u> Katz Washington	<u>Sales Office</u> Katz/Washingto
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>Agency Code</u> 9915780	<u>Advertiser Code</u>	<u>Product 1/2</u>
<u>Agency Ref</u> IN5252/SP2893/TO824		<u>Advertiser Ref</u>

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
1	ETHI	11/01/16	11/07/16	M-F 4p-5p	M-F 4p-5p		:30				NM	10	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	-2222--				8	\$35.00				
Week:		11/07/16	11/13/16	2-----				2	\$35.00				
2	ETHI	11/06/16	11/06/16	News 10 on Fox Su	10p-1030p		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	-----S				1	\$200.00				
N 3	ETHI	11/01/16	11/07/16	News 10 on Fox	10p-1030p		:30				NM	4	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	--112--				4	\$250.00				
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
	31	ETHI	10/31/16-11/06/16	News 10 on Fox	10p-1030p	---WThF----	:30		<del>\$250.00</del>		NM		
			<i>Credited</i>										
Week:		11/07/16	11/13/16	1-----				1	\$250.00				
4	ETHI	11/06/16	11/06/16	Su 10p-11p	10p-11p		:30				NM	1	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	-----S				1	\$70.00				
D 5	ETHI	11/05/16	11/05/16	Sa 10p-11p	10p-11p		:30				NM	0	\$0.00
N 6	ETHI	11/01/16	11/07/16	M-F 1030p-11p	M-F 1030p-11p		:30				NM	5	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	--112--				4	\$150.00				
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
	16	ETHI	10/31/16-11/06/16	M-F 1030p-11p	M-F 1030p-11p	---WThF----	:30		<del>\$150.00</del>		NM		
			<i>Credited</i>										
Week:		11/07/16	11/13/16	2-----				2	\$150.00				
7	ETHI	11/05/16	11/05/16	College Football	College Football		:30				NM	3	\$375.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	-----S-				3	\$125.00				
8	ETHI	11/06/16	11/06/16	NFL Regular Season Game	NFL Regular Seas		:30				NM	4	\$1,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	-----S				4	\$300.00				
D 9	ETHI	11/06/16	11/06/16	Su 11a-12p	11a-12p		:30				NM	0	\$0.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

LIN Television Corporation does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Any advertiser certifies that it is not buying broadcasting air time on LIN Television Corporation stations for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



**ETHI**  
**800 Ohio Street**  
**Terre Haute, IN 47807**  
**(812) 232-9481**

<u>Contract / Revision</u>	<u>Alt Order #</u>
919750 /	25268131

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
11/01/16 - 11/07/16	Political	4860

<u>Advertiser</u>	<u>Original Date / Revision</u>
POL/Bayh US Senate IN (	11/03/16 / 11/03/16

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
D 10	ETHI	11/01/16	11/02/16	World Series	World Series		:30				NM	0	\$0.00
11	ETHI	11/03/16	11/03/16	Thursday Hour 1	8p-9p		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	---T---				1	\$250.00				
12	ETHI	11/05/16	11/05/16	Sa 10p-11p	10p-11p		:30				NM	1	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	-----S-				1	\$70.00				
13	ETHI	11/06/16	11/06/16	Daytime SaSu	Sa 10a-6p/Su 9a-6		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	-----S				1	\$50.00				
14	ETHI	11/01/16	11/01/16	World Series	World Series		:30				NM	2	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	-T-----				2	\$500.00				
<b>Totals</b>								0.00				33	\$5,315.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
10/31/16 - 11/07/16	33	\$5,315.00	(\$797.25)	\$4,517.75
<b>Totals</b>	33	\$5,315.00	(\$797.25)	\$4,517.75

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

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# KATZ TELEVISION GROUP

125 West 55th St  
New York, NY 10019

<b>Contract #</b> 25268131	<b>Changes as of:</b> 11/2/2016 at 7:47 PM	<b>Version:</b> Highlighting Revision 9
<b>CPE:</b> 779/789/4860	<b>Flight:</b> 11/1/16 - 11/7/16	<b>Total \$:</b> \$5,315.00
<b>Agency:</b> BUYING TIME, LLC	<b>Advertiser:</b> Bayh US Senate IN	<b>Total Spots:</b> 33
650 Massachusetts Ave NW	<b>Product:</b> Political	<b>Total CPM:</b> \$0.00
Suite 210	<b>Agency Order #:</b> 5295876	<b>Total GRP:</b>
Washington, DC 20001	<b>Buyer:</b> Herrick, Cathie	<b>Primary Demo:</b> Adults 35+
	<b>Salesperson:</b> BEN WILMETH	<b>Con Type:</b> POLITICAL/VOTE
	202-872-5880	<b>Assistant:</b> BEN WILMETH
		202-872-5880
<b>Comments:</b> Added 2x WS for tonight per email from today		<b>Separation:</b>
Rev tot = \$5315		

#	Day/Time	DP	Program	Rate	A3SP Rating	Len	11/1 - 11/7							Total Spots	Total \$	CMP	GRP
							11/1	11/2	11/3	11/4	11/5	11/6	11/7				
1	Tu-F,M 4p-5p		The Doctors	\$35.00	0	30	2	2	2	2	0	0	2	10	\$350.00	\$0.00	0.0
2	Su 10p-10:30p		News 10 On FOX	\$200.00	0	30	0	0	0	0	0	1	0	1	\$200.00	\$0.00	0.0
REV 3	Tu-F,M 10p-10:30p		News 10 On FOX	\$250.00	0	30	0	1	1	2	0	0	1	4	\$1,000.00	\$0.00	0.0
4	Su 10:30p-11p		Sports 10 Instant Replay	\$70.00	0	30	0	0	0	0	0	1	0	1	\$70.00	\$0.00	0.0
5	Sa 10:30p-11p		Everybody Loves Raymond	\$70.00	0	30	0	0	0	0	1	0	0	1	\$70.00	\$0.00	0.0
REV 6	Tu-F,M 10:30p-11p		Access Hollywood	\$150.00	0	30	0	1	1	2	3	0	1	5	\$750.00	\$0.00	0.0
7	Sa 12n-4p		NCAA Football	\$125.00	0	30	0	0	0	0	3	0	0	3	\$375.00	\$0.00	0.0
8	Su 3:30p-7p		NFL GAME II	\$300.00	0	30	0	0	0	0	0	0	0	0	\$0.00	\$0.00	0.0
9	Su 1p-4:25p		NFL GAME I	\$300.00	0	30	0	0	0	0	0	4	0	4	\$1,200.00	\$0.00	0.0
12	Th 8p-9p		Rosewood	\$250.00	0	30	0	0	1	0	0	0	0	1	\$250.00	\$0.00	0.0
13	Su 10:30a-11a		Sports 10 Instant Replay	\$50.00	0.0	30	0	0	0	0	0	1	0	1	\$50.00	\$0.00	0.0
14	Tu 8p-11p		World Series	\$500.00	0.0	30	2	0	0	0	0	0	0	2	\$1,000.00	\$0.00	0.0
<b>TOTALS:</b>							<b>4</b>	<b>2</b>	<b>5</b>	<b>7</b>	<b>4</b>	<b>7</b>	<b>4</b>	<b>33</b>	<b>\$5,315.00</b>	<b>\$0.00</b>	<b>0.0</b>



125 West 55th St  
New York, NY 10019

Contract # 25268131 Changes as of: 11/2/2016 at 7:47 PM

Version: Highlighting Revision 9

Total \$: \$5,315.00

CPE: 779/739/4860  
Agency: BUYING TIME, LLC  
650 Massachusetts  
AVE NW  
Suite 210  
Washington, DC 20001

Flight: 11/1/16 - 11/7/16  
Advertiser: Bayh US Senate IN  
Product: Political

Station: ETHI  
Market: Terre Haute  
Office: WASHINGTON

Total Spots: 33  
Total CPP: \$0.00

Agency Order #: 5295876

Primary Demo: Adults 35+

Total GRP:

Buyer: Herrick, Cathie

Salesperson: BEN WILMETH

Con Type: POLITICAL/VOTE

Separation:

202-872-5880

202-872-5880

Special Instructions

#### Order Level Comments

Date/Time	Added by	Comment
11/02/16 10:15 AM	Tammy Terry	I can confirm this.
11/02/16 10:15 AM	Tammy Terry	on lines 3 & 6, spots on 11/2 n/a due to world series game 7. I will add 1 on line 3 for 11/4, and will double up on line 6 for Friday, 11/4. please revise. thanks - tammy
11/01/16 7:06 PM	CAROL YN ALLAIRE	Added 2x WS for tonight per email from today Rev tot = \$5315
10/31/16 7:34 PM	BEN WILMETH	Added 2x WS for tonight per email from today Rev tot = \$5315
10/31/16 8:29 AM	Tammy Terry	Ben - on line 3 - spot n/a on 11/1 - can move to 11/4. spot on line 6 n/a 11/1 - can double up another night in the week. please advise. thanks - tammy
10/30/16 5:50 PM	BEN WILMETH	Revision Cut = \$1295 Rev tot = \$4315
10/30/16 5:50 PM	BEN WILMETH	Revision Cut = \$1295 Rev tot = \$4315
10/30/16 5:47 PM	GOTOSTRATAbwilmeth	Canceled for new revision \$2000 added for World Series spots on ln 11
10/25/16 3:31 PM	BEN WILMETH	Rev tot = \$5610
08/18/16 9:51 AM	BEN WILMETH	New order - Bayh/Senate

#### Competitive Information

Market Budget: \$53,150
ETHI Share: 10%
Comment:
WAWV: 5%
WTHI: 62%
WTWO: 23%

Daypart Summary					
Day/Time	% Distrib	Spots	Dollars	CPP	GRP
	100%	33	\$5,315.00	N/A	0.0
<b>Total</b>	<b>100%</b>	<b>33</b>	<b>\$5,315.00</b>	<b>N/A</b>	<b>0.0</b>

Monthly Summary		
Month	Spots	Dollars
2016-Nov	33	\$5,315.00
<b>Total</b>	<b>33</b>	<b>\$5,315.00</b>

#### Transaction History

Trans	Created/Received	Created by	Status	Spot+	Spot-	\$ Chg	Contract \$	Comment
Revision	11/2/16 7:47 PM	CAROL YN ALLAIRE	Revised			\$0	\$0	Changes: 2 buylines added or modified.
Makegood 2	11/2/16 10:15 AM	Tammy Terry	Confirmed			\$0	\$0	
Revision	11/1/16 7:06 PM	CAROL YN ALLAIRE	Confirmed			\$0	\$0	Changes: 2 buylines added or modified.



125 West 55th St  
New York, NY 10019

<b>Contract # 25268131</b>		<b>Changes as of: 11/2/2016 at 7:47 PM</b>		<b>Version: Highlighting Revision 9</b>	
<b>CPE: 779/789/4860</b>		<b>Flight: 11/1/16 - 11/7/16</b>		<b>Station: ETHI</b>	
<b>Agency: BUYING TIME, LLC</b>		<b>Advertiser: Bayh US Senate IN</b>		<b>Market: Terre Haute</b>	
<b>650 Massachusetts AVE NW Suite 210 Washington, DC 20001</b>		<b>Product: Political</b>		<b>Office: WASHINGTON</b>	
<b>Agency Order #: 5295876</b>		<b>Buyer: Herrick, Cathie</b>		<b>Primary Demo: Adults 35+</b>	
<b>Salesperson: BEN WILMETH 202-872-5880</b>		<b>Con Type: POLITICAL/VOTE</b>		<b>Total \$: \$5,315.00</b>	
		<b>Assistant: BEN WILMETH 202-872-5880</b>		<b>Total Spots: 33</b>	
				<b>Total CPE: \$0.00</b>	
				<b>Total GRP:</b>	
				<b>Separation:</b>	

Transaction History						
Trans	Created/Received	Created by	Status	Spot+	Spot-	\$ Chg Contract \$ Comment
Revision	10/31/16 7:34 PM	BEN WILMETH	Confirmed	2		\$1,000.00
Makegood 1	10/31/16 8:29 AM	Tammy Terry	Confirmed			\$0
						\$0
Revision	10/30/16 5:50 PM	BEN WILMETH	Confirmed			\$0
						\$4,315.00
						Cut = \$1295
						Rev tot = \$4315 to Added 2x WS for tonight per email from today
						Cut = \$1295
						Rev tot = \$5315, Total \$ from \$4,315.00 to \$5,315.00, 1 buyline added or modified.
						Changes: User Entered \$ from \$5,610.00 to \$4,315.00, Competitive Market Budget from \$56,100 to \$43,150, Comments from Separation: 30 to Revision
						Cut = \$1295
						Rev tot = \$4315, 6 buylines added or modified.
						Changes: Comments from \$2000 added for World Series spots on In 11
Revision	10/30/16 5:48 PM	GOTOSTRATA\bwilmeth	Confirmed	14	7	\$-1,295.00
						\$4,315.00
						Rev tot = \$5610 to Separation: 30, Total \$ from \$5,610.00 to \$4,315.00, Total Spots from 24 to 31, 12 buylines added or modified.
						Changes: Total Spots from 20 to 24, Calculated Dollars from \$3,610.00 to \$5,610.00, Competitive Market Budget from \$36,100 to \$56,100, Comments from New order - Bayh/Senate to \$2000 added for World Series spots on In 11
						Rev tot = \$5610, User Entered \$ from \$3,610.00 to \$5,610.00, Total \$ from \$3,610.00 to \$5,610.00, 1 buyline added or modified.
						Changes: 1 buyline added or modified.
Revision	10/25/16 3:31 PM	BEN WILMETH	Confirmed	4		\$2,000.00
						\$5,610.00
Revision	8/18/16 10:23 AM	BEN WILMETH	Confirmed			\$0
						\$3,610.00
Revision	8/18/16 9:51 AM	BEN WILMETH	Confirmed			\$0
						\$3,610.00
						Changes: 2 buylines added or modified.
Revision	8/16/16 10:33 AM	BEN WILMETH	Confirmed		1	\$0
						\$3,610.00
New	8/16/16 10:16 AM	BEN WILMETH	New	21		\$3,610.00
						\$3,610.00

<b>Non-Discrimination Policy</b>	PARAGRAPHS 49 AND 50 OF THE UNITED STATES FEDERAL COMMUNICATIONS COMMISSIONS REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST CONTAIN NONDISCRIMINATION CLAUSES CONSISTENT WITH THIS ORDER. KATZ MEDIA GROUP (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.
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